BREAKING GROUND

2024
ANNUAL REPORT



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Volunteers prepare over 500 hygiene kits for clients of our safe havens and people currently living unsheltered on the streets.

Cover Photo: Robert, a client of Breaking Ground's Tenant Success Service program, at his new apartment in Greenpoint. See page 9 for story.

(Photo Credit: Molly Stromski, New York City Department of Housing Preservation & Development)

Letter From Our Leaders

At Breaking Ground, we are optimists. We believe in people's inherent capacity to overcome even the most daunting challenges. We envision a future where everyone has a place to call home. And we believe that collaborative efforts can solve seemingly insurmountable problems.

The data from 2024 paints a stark portrait of New York City's housing emergency: vacancy rates have plummeted to their lowest levels in half a century—just 1.4% across all unit types and far below 1% for homes affordable to our lowest-income neighbors. Meanwhile, median asking rents soared to an unprecedented \$3,767 in October, representing a staggering 30% increase since 2019. By every measure, our community faces a housing crisis of historic proportions.



Photo: Phillip Van Nostrand

We found renewed hope when our elected officials responded decisively by passing the most significant zoning reforms in a generation with the landmark "City of Yes for Housing Opportunity" policy. This plan has the potential to create 100,000 homes over the next decade, marking a crucial first step toward easing our city's housing shortage.

While these broader policy changes take shape, the urgency remains: tonight, thousands of New Yorkers will struggle to survive on our streets, battling harsh elements and navigating systems that have fundamentally failed them. We refuse to accept this reality. Breaking Ground remains committed to transforming lives—one person, one engagement, one apartment at a time.

This past year stands among the most momentous in our history, including:

- Acquiring the former dormitory at 1760 Third Avenue in East Harlem with a plan to transform it into 434 supportive and affordable apartments our first permanent project in Manhattan in more than a decade.
- Topping off construction at Sutphin Senior Housing and Clinic, our first permanent residence in Queens and our second Passive House certified building.
- Opening The Continental, a state-of-the-art purpose-built safe haven in Greenpoint, providing 145
 transitional beds to help men and women get off the streets while we work with them toward permanent
 housing.
- Celebrating the long-awaited completion of our Queens Drop-In Center, newly expanded to serve up to 75 street homeless individuals at any given time.
- Launching a partnership with New York-Presbyterian to bring outreach teams inside the hospital Emergency Department and outpatient practices.
- Marking the first full year of our Tenant Success Service program, helping households exiting emergency shelter to permanent apartments through the City's housing lottery system to stabilize so they can forever avoid falling back into homelessness.

We could not have accomplished all of this, and more, without our steadfast community of supporters. We are grateful for your investment in our mission and confidence in our ability to meet the moment. We enter 2025 and the next 34 years of Breaking Ground committed to the shared belief that everyone deserves a home.

Sincerely,

Bruh &

BRENDA E. ROSEN
President and CEO

MICHAEL FRANCO
Board Chair



Mission, Values & What We Do

Our Mission

Breaking Ground's mission is to strengthen individuals, families and communities by developing and sustaining exceptional supportive and affordable housing as well as programs for homeless and other vulnerable New Yorkers.

Our Values

Compassion – we meet each person where they are and treat them with dignity and respect.

Patience – we take the time to build trust with people and communities.

Persistence – we never give up, on anyone.

STREET OUTREACH



STREET TO HOME

24/7/365 BROOKLYN, QUEENS & MIDTOWN MANHATTAN

CONNECT TO CARE

CAFES, RETAIL STORES, ATM VESTIBULES, HOSPITALS

DROP-IN CENTER



QUEENS 24/7/365

A WARM AND
WELCOMING SPACE FOR
HOMELESS INDIVIDUALS
TO ACCESS PERSONAL
HYGIENE, MEALS, CLEAN
CLOTHING, MEDICAL
AND PSYCHIATRIC CARE
AND ASSISTANCE WITH
HOUSING

TRANSITIONAL HOUSING



BROOKLYN & MANHATTAN 738 BEDS

SECURE SHORT-TERM
HOUSING WITH ACCESS
TO SHOWERS, MEALS,
PSYCHIATRIC CARE,
HARM REDUCTION,
COMPREHENSIVE CASE
MANAGEMENT, AND
EVERYTHING NEEDED TO
FIND STABILITY

PERMANENT HOUSING



NEW YORK CITY 4.476 APARTMENTS

AFFORDABLE
APARTMENTS
PAIRED WITH ONSITE
SUPPORTIVE SERVICES
DESIGNED TO HELP
PEOPLE GET AND
REMAIN STABLE IN
HOUSING FOR THE
LONG TERM

Building and Restoring Lives

Breaking Ground employs a range of data-driven initiatives designed to enable people to forever escape the trauma of homelessness. Our approach ensures that our services are tailored to the needs and circumstances of each individual on the path to finding a permanent home. Some people will move directly into permanent housing from the street, and we do whatever it takes to make this placement possible, as quickly as possible. For others transitional housing provides an interim place – safe and clean accommodations with onsite supportive services – where each person can begin to establish stability and work toward the goal of obtaining permanent housing.

Home is more than just four walls and a roof.

At Breaking Ground, home means a support system. Across our supportive housing portfolio, onsite wraparound services enable each person to get – and stay – on the path to permanent stability:

- Benefits assistance
- Medical care
- Mental health care
- Substance abuse referrals
- Skills-building and self-sufficiency programs, including connection to employment services



At-a-Glance: 2024 Impact

From distributing over 170,000 pounds of groceries to our tenants, to helping nearly 1,500 people come off the streets and into housing, your support of Breaking Ground in 2024 touched the lives of more than 13,000 vulnerable New Yorkers in countless ways. Thank you for joining us to envision and build a city where everyone has a home and the support they need to thrive. You, our community of supporters, make it possible to expand our reach and help more New Yorkers overcome and avoid homelessness.



13,019 unique people served in 2024 1,492

unique
housing
placements

COMBATING FOOD INSECURITY



POUNDS OF GROCERIES PROVIDED TO TENANTS IN PERMANENT HOUSING

6,888

BAGS OF GROCERIES

DISTRIBUTED ACROSS OUR
HOUSING PORTFOLIO

STREET OUTREACH



Street to Home (City Funded) & Connect to Care (Privately Funded)

Meeting people where they are

6,519

unique people served

2,040

people working intensively with us toward permanent housing

1,448

housing placements

DROP-IN CENTER



Queens 24/7/365

A warm and welcoming hub

277

unique people served

116

housing placements

11,648

individualized service engagements

TRANSITIONAL HOUSING



Brooklyn & Manhattan 700 beds

A safe haven to rest and restore

1,402

unique people served

180

people moved on to permanent housing

37%

of people served were 55+ years of age

PERMANENT HOUSING



New York City 4,476 units

A permanent home with support

5,406

unique people slept under a Breaking Ground roof

487

households moved into an apartment for the first time

99%

of people exiting homelessness remained housed at 12 months

87,972

individualized service engagements across outreach programs

50%

of outreach clients connected to medical or mental health care

Beyond a safe place to rest and assistance with finding permanent housing opportunities, our drop-in center and safe havens help people meet basic needs that are necessary for mental and physical health, including laundry service and new clothing, personal hygiene, and three nutritious meals a day.

749,000

MEALS PROVIDED TO DROP-IN CENTER AND SAFE HAVEN CLIENTS IN 2024





TENANT360

Breaking Ground's signature tenant services program creating educational, recreational, and socially inclusive opportunities for tenants year-round.

1,000+

events & programs produced

47,059

instances of tenant participation

Rebuilding a Life

ay grew up in New Britain,
Connecticut and moved to New
York City in his twenties, where he
settled down, got married, and
embarked on a nearly 30-year
career as a construction laborer.
He worked all over the city on
projects like the FDR Drive, the East
Side and Poletti Power Plants, and
multiple stints at the World Trade

Center reconstruction sites.

The hours were long, but his work allowed his family to flourish. At one point he owned homes in Queens, Connecticut, and Arizona, in addition to a share in a bar downtown called Ray's Place. But after an injury and subsequent surgery left him unable to work, things began to fall apart. His marriage deteriorated, and a difficult divorce left him strapped. Before long, he found himself sleeping unsheltered in a park in Queens, just blocks away from the house he used to own.

It was there that Breaking Ground outreach teams first encountered Ray and helped him access our Queens Drop-In Center, giving him a ride so he could have a meal, see a doctor, and get cleaned up. Later, they assisted him in finding placement at The Andrews, Breaking Ground's safe haven transitional site on the Bowery in Manhattan.

At The Andrews, he connected with a housing specialist who worked closely with him to search for appropriate permanent housing options. He was not a candidate for long-term supportive housing, and with just his social security disability income to rely on, he would need a very affordable rent.

Ray was patient. After more than a year at The Andrews, a low-income apartment became available at our Prince George residence, and the housing specialist team helped him apply. When he was approved, she was with him throughout the process, and even helped him pack up his things and drive uptown on move-in day in the middle of a snowstorm to complete his lease singing, get his keys, and settle in to his new home.

Today, Ray has made his small, comfortable Breaking Ground apartment into a personal oasis, and he calls our staff his family. He has leveraged his life-long skills by painting his unit several times over, making the Prince George a home that reflects his personality.

"What it's done for me is kind of give me my self-respect back. And that's the whole thing, when you are on street you don't even feel like a person...I think that this is going to be the last home I live in. I hope I have a lot of years left and I don't plan on going anywhere."

BREAKIG GROUND

Breaking the Cycle

New Partnership with NewYork-Presbyterian
Aims to Solve Homelessness at the Point Of Care

At Breaking Ground, we are always looking for novel ways to meet people where they are. With over two decades of street outreach experience, we know that people living unsheltered on the streets disproportionately utilize hospitals and emergency rooms for routine care and to escape the elements.

In 2024, Breaking Ground and New York-Presbyterian (NYP) launched a first-of-its-kind collaboration to deploy outreach workers inside the Emergency Department and outpatient practices at Columbia University Irving Medical Center in Washington Heights with a goal to better serve hospital patients experiencing homelessness. Built on our Connect to Care platform, which brings our approach to outreach into privately owned and managed spaces in New York City, the NYP partnership is an innovative program at the nexus of homelessness and acute medical care.

Breaking Ground has long recognized the connection between housing and health. Research has shown that chronically homeless individuals – those who have experienced homelessness for long periods of time – have a health status that is 20 years older than their chronological age.

Today, hospitals are not only expected to diagnose and treat medical conditions, but to treat the whole person, including social determinants of health like stable housing. Dedicated hospital social work teams play a critical role in coordinating discharge planning and making connections to community-based resources, but can face especially difficult challenges when patients are unhoused. Breaking Ground and Connect to Care can serve as that missing link, ensuring that clients are screened for eligibility for a variety of supportive housing options, and have a plan in place for greater stability of housing when they leave the medical campus.

Since launching in January of 2024, the program has served 162 individuals, made 50 placements to housing, and made 184 connections to services such as food security, new clothing, eyeglasses and contacts, dental services, legal services, and more. Together, NYP and Breaking Ground are proving that we can leverage the medical needs of our unhoused neighbors to ensure that they have a safe, stable place to land after a hospitalization or medical event and, crucially, can get on the path to stable, permanent housing.





Safe Haven & Drop-In Center Expansion

Safe Havens and Drop-In Centers are crucial harm reduction resources for people experiencing street homelessness in New York City. Breaking Ground is proud to operate these sites in which homeless individuals can access showers, meals, laundry, medical and psychiatric care, and a whole array of social services that include comprehensive case management, harm reduction, and assistance with securing permanent housing opportunities.

Queens Drop-In Center Ozone Park

In September of 2024, our Queens Drop-In Center finally completed its long-anticipated expansion to full intended capacity of 75 people at any given time. Operating 24 hours a day, 365 days a year, the Drop-In Center provides meals, personal hygiene, laundry, storage for personal belongings, medical and psychiatric care, and connections to transitional and permanent housing. The expansion includes a new outdoor space thanks to the fundraising efforts of the Breaking Ground Junior Board.



The Continental Safe Haven Greenpoint, Brooklyn

First announced in 2021, The Continental is among just a handful of purpose-built safe havens in New York City. The fully accessible state-of-the-art building opened in July of 2024 and serves 145 men and women who were formerly sleeping unsheltered on the streets. With onsite psychiatric care and a wide range of onsite services, The Continental is helping to reduce street homelessness in North Brooklyn.

South Strand Safe Haven Financial District, Manhattan

Part of the City's effort to open 900 additional safe haven beds across the five boroughs, South Strand Safe Haven was announced in 2024 and is expected to open in 2025 to serve 106 women and men who had previously been living unsheltered on the streets. With the addition of South Strand, Breaking Ground will operate safe havens in the Financial District, Lower East Side, Union Square, and Upper West Side neighborhoods of Manhattan.



Cluster Care in Safe Havens

A New Approach to Assisting Older Adult and High-Needs Clients in Transitional Housing

Since 2022, Breaking Ground has nearly doubled our safe haven capacity, growing to nearly 750 transitional housing beds across Brooklyn and Manhattan by 2024. In recent years, a concerning trend emerged: clients placed to our safe havens were increasingly older and had higher medical and occupational needs. These folks were falling into a gap in the system – they had higher needs than a typical shelter could provide, but lower than the bar for assisted living or skilled nursing care.

With a grant from The Fan Fox & Leslie R. Samuels Foundation, we launched an innovative Cluster Care program modeled on the concept of home health aides at The Andrews, our very first safe haven on the Bowery serving 146 formerly unsheltered men. The goals of the program are to bolster client independence, reduce emergency room visits and inpatient hospital stays for issues related to Activities of Daily Living, and accelerate placements to permanent housing.

Our Programs team presented the model at the annual National Healthcare for the Homeless symposium in May of 2024 in Phoenix, AZ. With promising early results, the program will expand to additional safe havens in 2025.



56 unique clients served

58% placed to permanent housing or have active housing packets

Preduction in EMS calls

Tenant Success Service

In 2019, the New York City Council passed legislation that required 15% of all affordable units produced with City subsidies be set aside for homeless families exiting shelter. This includes many buildings owned by private for-profit businesses. With our long history of helping vulnerable population remain stable in housing, Breaking Ground launched Tenant Success Service, a program that works with those developers to provide targeted social services to families who move from emergency shelter into newly constructed affordable apartments.

The transition from living in a shelter to being a tenant naturally involves many changes. People must navigate all kinds of challenges, small and large, that are part of moving to a new home. Our Tenant Success Specialists know how to help a household overcome these challenges before they turn into much bigger problems. We earn the respect and trust of the people we serve, and approach this work with our signature values of compassion, patience, and persistence.

Everyone benefits from tenants' success: developers, management companies, building staff, neighbors, the emergency shelter system and the entire community. When no one is left behind, our world feels bigger and, yes, more like a home – a place where we belong, and where it's possible to begin again.



Robert is a 74-year-old New Yorker, born in Trinidad. After retiring to care for his wife and son—both living with disabilities—Robert did everything he could to keep a roof over their heads. For six years, they cycled through shelters, living without a kitchen, without privacy, without peace. When asked how he got through it, he says: faith. He never gave up hope.

In 2024, Robert and his family moved into a brand-new, affordable two-bedroom at Greenpoint Landing—with on-site support from Breaking Ground. Our Tenant Success team worked closely with Robert to help him settle in, get a full suite of furniture, and get access to every possible resource to help the family remain stable. After six long years, he is so proud to give his wife and son a safe, stable place to call home.



Building the Future - Housing in Development



Sutphin Senior Housing & Clinic

In October 2024, Breaking Ground celebrated the topping off of Sutphin Senior Housing & Clinic in Jamaica, Queens – marking the placement of the final beam and significant progress toward its completion. Sutphin is expected to be Breaking Ground's second Passive House certified residence. The site is expected the welcome its residents late in 2025 or early in 2026.

What is the Passive House standard?

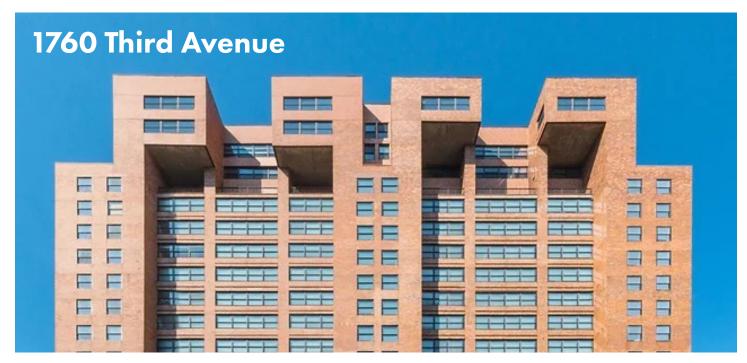
Passive House is a rigorous energy use standard that takes into account five elements of building performance and aims to push as close to net zero emissions in the operation of residential and commercial structures as possible. To be certified as a Passive House project, buildings must meet certain standards in: continuous insulation, elimination of thermal bridging, airtight construction, high-performance windows and doors, and mechanical ventilation systems with heat recovery.

Kingsboro Vital Brooklyn

This long-anticipated Vital Brooklyn project will create over 900 units of affordable and supportive housing in Central Brooklyn, along with vibrant new public spaces, community facilities, and retail. This revitalization of the Flatbush area will not only provide more housing to the neighborhood but will also help create community. Phase 1 of the project is expected to begin construction in 2025, with full completion of the site by 2030.

Rendering: Adjaye Associates

Building the Future - Housing in Development



Breaking Ground has a long tradition of taking old residential buildings and breathing new life into them through adaptive reuse. In 2024, we acquired a former dormitory and skilled nursing facility in east Harlem with a plan to convert it into 434 units of permanent supportive and affordable housing. The building will provide 261 units for formerly homeless individuals, including a set aside of 40 units for youth who have aged out of foster care or experienced homelessness. Once construction begins in early 2025, completion is expected within 18-24 months.

Renderings: Dattner Architects









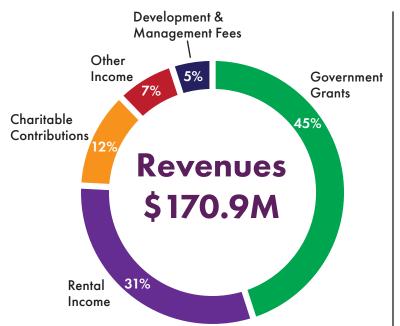
Renderings of 1760 Third Avenue repositioning, clockwise from top left: new elevator bay; Breaking Ground social services and property management offices; supportive apartment with kitchenette added as part of construction; multipurpose room for tenant social events and workshops.

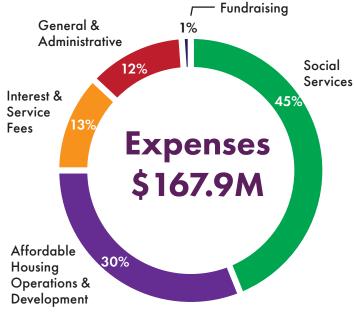


Financial Results

From 2024 Audited Financial Statements

(Audited Financial Statements are available for view/download on our website)





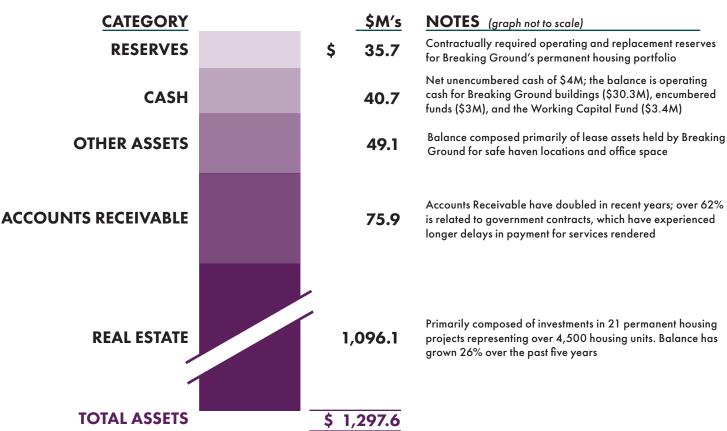
Revenues Note:

Total revenues in 2024 were up 18% over the prior year and 82% since 2020. Government contracts for mission-based programs are our largest funding source and growth area. Philanthropic support for the organization remains strong, with significant grants and gifts related to innovative programs serving vulnerable New Yorkers and to create a Working Capital Fund to accelerate housing development opportunities and to reduce our credit risk.

Expenses Note:

Breaking Ground sustained and grew mission-critical programs in 2024, including the expanded Queens Drop-In Center and a new safe haven in Greenpoint, Brooklyn, along with progress on new housing in development. General & Administrative expenses at 12% were stable year-over-year. Our average cost to raise \$1 of support is consistently under 10%. Interest and Service Fees are largely non-cash expenses.

Total Assets: \$1.29B



Financial Results

Statement of Activities

January 1, 2024 through December 2024

Revenues

Charitable Contributions Government Contracts	\$ \$	20,249,234 76,450,847
Developer Fees	\$	9,220,076
Rental Income	\$	53,484,316
Other Income	\$	11,483,026
Total Revenues	\$	170.887.499

Expenses

Social Services Affordable Housing Operations & Development General & Administrative Fundraising Interest & Service Fees	\$ \$ \$ \$	75,817,383 49,624,641 19,624,933 1,383,767 21,492,560
Total Expenses	\$	167,943,284
Excess (deficiency) of Revenue Over Expenses [†]	\$	2,944,215

Statement of Financial Position

Total Assets	\$	1,297,631,633
Total Liabilities	\$	1,104,790,606
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Net Assets		
Controlling Interest	\$	94,197,452
Noncontrolling Interest	\$	98,644,121
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This amazing team from our partners at Wells Fargo brought Good Morning America to 90 Sands in December. Over 50 volunteers packed 1,000 bags of groceries and wrapped special Holiday gifts for our tenants.



^{*}Includes Supportive Services for all aspects of the organization

[†]Excludes depreciation and amortization

Institutional Supporters The following private institutions supported our work in 2024 with charitable gifts of \$10,000 or greater.

Corporations & Foundations

ABS Partners Real Estate, LLC

ACORE Capital Adler Windows

All New York Title Agency

Alliant

Alvarez & Marsal

Annaly Capital Management

Anthem Healthchoice

Baker Tilly Bank of America Bank of China USA Bank United

Barone Steel Fabricators

The Barry and Mimi Sternlicht Foundation

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JLL & JLL Capital Markets

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The Lawrence Foundation

Leventhal Family Charitable Foundation

The Lipton Foundation Long Pond Capital

The Lucretia Philanthropic Fund

Macy's

Madison Realty Capital The Mai Family Foundation MEL Management Corp Mesa West Capital

MetLife, Inc. & The MetLife Foundation

Mizuho Americas and Mizuho USA Foundation, Inc.

Monadnock Construction

Moncon, Inc. Morgan Stanley

The Mother Cabrini Health Foundation

New Roc Contracting Corp New York Presbyterian Hospital North Shore Risk Management Northfield Bank Foundation

Partnership for New York City's Homeless Assistance Fund

Prime Structure Proskauer Rose LLP Quality Branded QVT Family Office **RBC** Capital Markets Red Stone Equity Partners LLC Regan Family Foundation

Rialto Management Group Roberts and Holland LLP Robin Hood Foundation

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Trinity Church Wall Street Urban Atelier Group

US Bank

Van Konynenburg Foundation Varde Management LP Vornado Realty Trust Walker and Dunlop Webster Bank

Wells Fargo

Winick Realty Group, LLC Wolfensohn Family Foundation



Breaking Ground's Junior Board raises funding and awareness, and participates in volunteer activities year round. This marvelous group served Thanksgiving Dinner at the Prince George in November.

Government Partners

NYC Department of Housing Preservation & Development

NYC Housing Development Corporation

NYC Human Resources Administration

New York City Housing Authority

NYS Homes & Community Renewal

NYS Office of Temporary & Disability Assistance/Homeless Housing & Assistance Corporation

US Department of Housing & Urban Development



Board & Senior Staff

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President and Chief Financial Officer, Vornado Realty Trust

Brenda Rosen, President

President and CEO, Breaking Ground

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Vice President, Government Contract Compliance and Data Strategy





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